# Consultant (IO Psychology, Ph.D.) | CMA Kansas City

**CMA** (Colarelli, Meyer & Associates) has an immediate opening for an experienced management consultant working out of the Kansas City office. CMA (www.cmaconsult.com) is a successful and growing management consulting firm providing customized services to 450+ clients including Fortune 500, private entrepreneurial companies, family owned businesses and not-for-profits. We provide assessment, leadership development, coaching, 360° feedback, organizational development and strategic planning services to clients internationally. The Kansas City office focuses primarily on supporting clients in the Greater Kansas City area, as well as Western, MO, the state of Kansas, Omaha, NE, and Des Moines, IA. Team members frequently have the opportunity to collaborate with other consultants and clients across offices. For more information, please visit our website at www.cmaconsult.com.

CMA is actively recruiting for a full-time Ph.D. level consultant working with the Kansas City office. The position will be located in KC, but will require periodic travel to St. Louis and other markets based on client and other business needs (10-20% travel). You will join sixteen other full-time consultants and five part-time consultants. The culture is service oriented, fast paced, entrepreneurial, and collegial with a high degree of autonomy.

## Responsibilities

In general, responsibilities and client contact will align with consultant experience. The following are typical responsibilities. The exact assignments depend on our engagements with clients and the consultant's skills.

- Conduct individual selection and developmental assessments.
- Conduct role plays for the assessment of candidates for management and executive positions and provide input to the assessor.
- Participate in and lead organization development projects with other team members (e.g., leadership development, training, employee surveys, leadership development, selection systems, organizational assessment, etc.) depending on the mix of work with our clients. Will gain exposure to how multiple CMA consultants conduct projects and manage client relationships.
- Manage client accounts and conduct client review meetings to ensure exceptional client experience.
- Conduct executive coaching.

- Collect 360° feedback data and prepare report for client.
- Deliver in-person client projects, as-needed.
- Participate in roundtable and forum meetings.
- Conduct promotion and marketing efforts.
- Participate in monthly full-day consultant offsite meeting in St. Louis for client and business updates, assessor calibration, and professional development.

# Education / Experience

- The successful candidate will have a Ph.D. in I/O, Clinical, or Counseling Psychology.
- Three years of applied experience required, preferably in consulting.
- Licensure is preferred. License eligibility is required.

#### Hours

• Full-time, exempt position.

## Timeframe

Start date flexible.

#### Supervision

- Regular supervision by the Kansas City market leader, a licensed IO Psychologist.
- Project specific supervision by experienced consultant with client relationship responsibility.
- Meet with CMA managing partner monthly.

#### Travel

• Travel expectations are 2-4 nights per month (10-20%).

## Compensation

- The compensation package is highly competitive and incented. Benefits are excellent.
- Relocation package available.
- Professional development and continuing education for licensure requirements provided by CMA.

Applicants may respond with a cover letter and resume to <a href="mailto:vphr@cmaconsult.com">vphr@cmaconsult.com</a>